

Locally operated for over three decades with the resources of a national company, Tecta America New England is Roofing Redefined.



After more than three decades in the industry, Tecta America New England has seen and done it all. Our experienced and respected team understands the unique challenges of roofing in New England, and their industry knowledge is one of our greatest assets. With a reputation for exceptional customer service, superior quality, and unmatched safety, count on Tecta America New England to

complete your project efficiently, safely, on time and on budget.



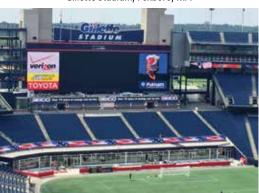
## Experience

- Single-ply roof membrane systems
- Built-up and modified bitumen roof systems
- Standing seam metal roofing systems
- In-house custom sheet metal fabrication
- Roof deck replacement
- Rough carpentry
- Custom slate, tile and copper roofing systems
- Waterproofing
- Asbestos roofing material abatement
- Sheet metal siding
- Metal roof restoration
- Tapered insulation systems
- Environmental systems: Cool roofs, green roofs, daylighting, solar
- Fall protection products including skylight screen guards, access hatch guards, roof drains and markers, tie-down anchors, and permanent guardrails
- Sika Sarnafil, Carlisle, Johns Manville, Firestone, Soprema, Tremco, Versico, FiberTite, UNA-CLAD, GAF, CertainTeed, Drexel ES-1 Certified

# Services

- Roof replacement
- Historic restoration
- New construction roofing installation
- Repairs and services
  - TectaCare preventative maintenance programs
  - TectaResponse proactive storm recovery program
  - TectaTracker portfolio roof asset management
- Emergency service 24/7/365
- Commercial roofing ice and snow removal
- Roof products comparison analysis
- Moisture surveys using infrared technology
- Cooperative purchasing solutions
- Crane service

### Gillette Stadium, Foxboro, MA



#### Kennebunk Service Plaza, Kennebunk, ME







# History

Delta Roofing was established in 1988 by Peter Owens, Carolie Owens and Brett Chapman with the intent of creating a professionally and ethically run roofing company where customers' needs came first. With the business experiencing exponential growth through hard work, quality products, prompt service, and a commitment to customer satisfaction, we're proud to say that year after year a majority of our new customers are referred to us by our current customers.

In 2000, ten of the nation's strongest roofing companies joined forces to become Tecta America; since then, Tecta America continues to integrate outstanding, well-run companies and is one of the nation's leading roofing companies. Delta Roofing's growing, successful business caught the eye of Tecta America, and in 2007 we became Tecta America New England: A regional company with strong community ties and the strength of one national company.

Our full service roofing and sheet metal company offers the latest technology for a variety of roofing systems, as well as extensive sheet metal work which we fabricate in-house. With skilled metal craftsmen at all locations, we are able to provide our customers with anything from standing seam metal roofing panels to ornate, historically-accurate copper pieces.

Tecta America New England has locations in Portland, ME, N. Billerica, MA, Brockton, MA, and E. Hartford, CT, enabling us to provide the entire New England area with commercial roofing installations, maintenance and repairs. In addition, Tecta America WeatherGuard (Schenectady, NY) serves commercial roofing customers in Western MA and Eastern NY.



"This roof is very unique in design resembling a circus tent, which created a difficult working environment. Tecta had the skilled staff to complete this installation on budget and on time, despite finding large sections of rotted decking that was unknown at the start of the project."

> Derek Lundstrom Associate Director of Physical Plant Clark University, Worcester, MA

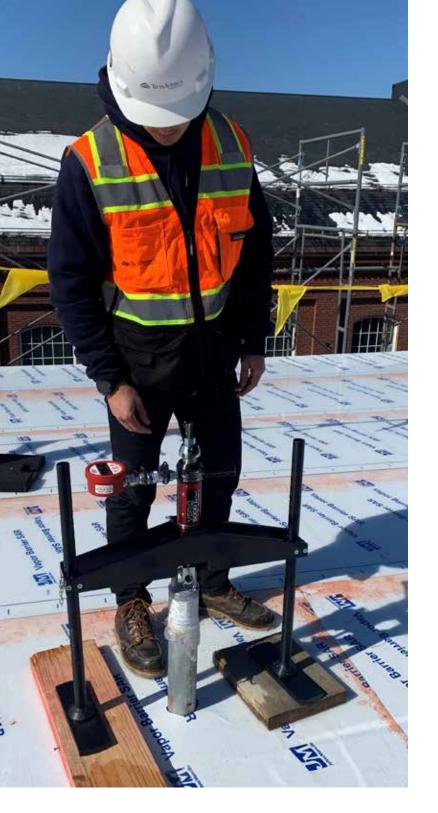
IKEA, Stoughton, MA



Hebron Academy, Hebron, ME







# **Industry Expertise**

Your business is your lifeline, so don't trust your commercial roof to just anyone. Tecta America New England offers our customers the assurances and stability of a large national firm with the expertise and individual attention you expect from a successful local business. No matter how complex your roofing needs are, our experts are trained to install and service roof systems with the latest materials, technologies and equipment services.

Our roofing industry expertise includes industrial, warehousing, commercial offices, tenant fit-ups, shopping malls, healthcare, sports stadiums, educational institutions, and state, local and federal government buildings.

# Quality

Because we're approved by every major roofing product manufacturer in the United States, Tecta America New England is a company that stands behind our work and the manufacturers stand behind us. Our reputation for excellence comes from our long list of satisfied customers, and our customers are our most valuable asset.

The quality of our work has earned us top awards from roofing product manufacturers and trade associations. These include Firestone Master Contractor, Firestone Circle of Quality, Firestone President's Club Award, Carlisle ESP, Sika Sarnafil Partners Club Elite and Alliance levels, GAF Master Roofing Contractor, and Associated Builders and Contractors (ABC) Excellence in Construction Award.

AC Hotel, Portland, ME



Holocaust Education Resource Center, University of ME



The Gauge, Waltham, MA



# Safety

Tecta America has one of the best EMR (Workers Compensation Experience Modification Rating) in the industry, which is currently .65. A rating this low is an indicator of our dedication to thorough training and meticulously inspecting our work sites.

Employees participate in rigorous training programs taught by our full time in house safety managers as well as other experts. Fall protection, OSHA, first aid, CPR, lead and asbestos abatement, and many other topics are covered during training. Tecta America New England branches have received ABC's STEP awards, recognizing our extraordinary commitment and performance in safety training and evaluation.

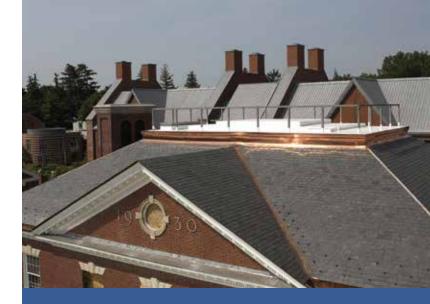
We have also received the National Safety Excellence Award from ABC, which is awarded annually to less than 100 contractors out of a pool of nearly 100,000.

# Strength

Tecta America has grown to more than 70 locations coast to coast with over 2,500 qualified and trusted roofing professionals.

With this collective knowledge and experience and a depth of resources unmatched in the industry, Tecta America's vast network provides outstanding service to long-time and new customers alike.

Nationwide, our operating units deliver best-in-class responsiveness in the event of a disaster at your property, minimizing loss and downtime. And, when it comes to bonding capacity and insurance coverage, Tecta America is the industry leader.



"Tecta provided crews that brought the highest quality of craftsmanship to our campus. Their planning and attention to detail led to a final product that exemplifies the history and style of the other buildings on campus. We thank Tecta America New England for two new beautiful slate roofs."

> Matthew Crozier Chief Operating Officer Middlesex School, Concord, MA

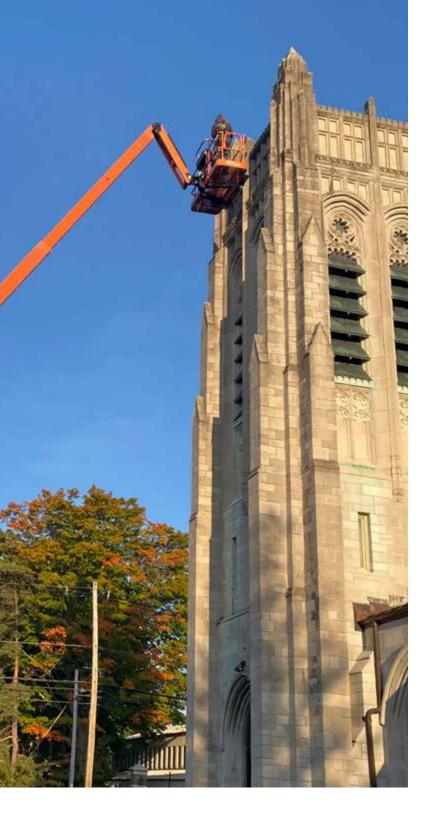
Cross Insurance Pavilion, Foxboro, MA



Dell EMC, Hopkinton, MA



Gorham High School, Gorham, ME



## **Preventative Maintenance**

TectaCare is a proactive, four-step program to help avoid unexpected roofing problems, prolong the life of your roof and protect your investment. It provides for scheduled and preventative maintenance and repairs based upon your region's environmental stress. The process includes:

Roof Inspection: A visual survey of the exterior condition of your roof and related sheet metal work, noting wall panels, elevation changes, parapets, and roof penetrations and their condition. Any deterioration or damage that has occurred between your service visits will be documented and monitored during future service visits.

General Upkeep: Debris can cause water to pond, which prematurely ages the roof and could significantly damage the roof system. We'll clear debris from the roof surface, gutters, interior drains and through-wall scuppers.

Maintenance: As required, we'll recaulk open metal flashing, top off pitch pans, re-seal suspect mechanical and perimeter base flashing openings, secure drain clamps and vent pipe rings.

Annual Report: An annual outline of work performed and a condition assessment, including an updated roof drawing and work-related photographs. If we discover deficiencies, defects or other damage and recommend work, we'll get the appropriate approval prior to starting any work. We take pride in being able to make the necessary repairs while ensuring minimal impact on your business' daily operations.

Paver Project, Walpole, MA



Architect's Residence, Andover, MA



Portland International Jetport, Portland, ME



# **Emergency Response**

TectaResponse is a 24/7/365 emergency response program that provides a customized disaster plan and advance notice of area storms. Our preparedness and financial strength mean quick damage assessment, in addition to having materials, equipment and communications ready to handle any situation. Our experienced team can get your business up and running while maintaining your roof's warranty.

## **Asset Management**

TectaPlan is powered by TectaTracker, a web-based roof asset management tool tailored for clients with multiple buildings in their portfolio. TectaTracker reporting provides extensive documentation and detailed financial forecasting for building owners and management professionals, and includes:

- Roof Audit and Inspection: Detailed inspection of your roof system performed by a trained technician, providing warranty research and detailed CAD drawings and photos, and noting any deficiencies.
- Detailed Routine and Capital Financial Forecast: Prepared and updated annually.
- Region-Appropriate Preventative Maintenance Plan: Developed for each location and incorporated into the forecast.
- Detailed Proposal: Provided when major repairs or re-roof projects are required.



"As a large commercial developer in New England, we couldn't be more impressed with Tecta America New England's performance, quality and service. They have completed numerous large projects for us and always come in on schedule, on budget and with the utmost attention to detail."

> Mike Konon Senior Property Manager Altid Enterprises, Chelmsford, MA

Maine Mall, S. Portland, ME

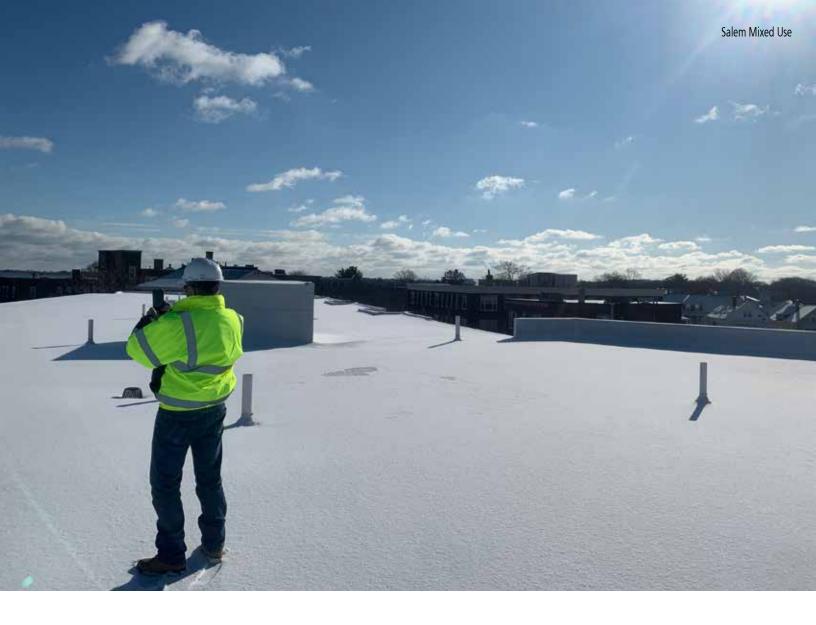


Community of Jesus, Orleans, MA



Edward T. Gignoux U.S. Courthouse, Portland, ME







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**Roofing Redefined** 

105 Cherry St. E. Hartford, CT 06108 860-828-0380













